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FARMLAND INVESTMENT OPPORTUNITY NOW AVAILABLE



Looking for a new preferred stock?

Gladstone Land Corporation's Series C Preferred Stock Offering

- While commercial real estate is a *depreciating asset*, **farmland has historically been an appreciating asset**
- The prices of produce crops have **historically outpaced inflation**,¹ making farmland a valuable inflation hedge
- Gladstone's farmland properties are **100% occupied** with little to no rent collection issues, providing investors with income potential – **6% annualized yield, paid monthly** (6.38% for fee-based shares)

Farmland Preferred Stock Your New Go-To Alternative Investment

Gladstone Management Corporation is a privately-held investment adviser managing more than \$3.5b² of AUM across four publicly-traded funds, including Gladstone Land (Nasdaq: LAND).


LAND owns 164 farms in 15 states. Valued at approximately \$1.4 billion, the portfolio is 100% leased.²

[Review the offering](#) and set up a meeting with me to learn more.



Michael Kerrigan

Southeast

 (813) 751-4335

 [Email Michael](#)

¹ U.S. Department of Labor, 1980-2017.

² As of December 20, 2021.

For Broker Dealer/RIA Use Only

Securities offered through Gladstone Securities, LLC, Member [FINRA](#)/[SIPC](#)

Gladstone Land Corporation ("LAND") has filed a registration statement (including a prospectus) and a prospectus supplement with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement, the prospectus supplement and other documents that LAND has filed with the SEC for more complete information about LAND and this offering. You may get these documents free of charge by visiting EDGAR on the SEC website at www.sec.gov. Alternatively, Gladstone Securities, LAND's dealer manager for this offering, will arrange to send you the prospectus and prospectus supplement if you request it by calling toll-free (833) 849-5993.



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Defensive Income

Preferred Stock + Farmland Asset Class

In today's market, helping clients find the potential for income is important. And not just any income, but income that has the defenses to help keep the cash flow...flowing.

How We Help Deliver Income Potential

- **6.00% dividend**, paid monthly (6.38% for fee-based shares)
- **Preferred stockholders are prioritized** for payment over common stockholders
- We have **paid 100% of dividends** for both our preferred and common stock
- Preferred stock dividends **covered by approximately 2.3x** in 2020
- **Farmland "zigs" when stocks "zag,"** making it ideally suited as a portfolio diversifier¹

Set Up a Time to Learn More

Set up a time with me at your convenience to learn how your clients can defend their income - even when markets are volatile - through Gladstone Land Corporation's farmland preferred stock offering.

[Schedule a Time to Learn More](#)



Sean Boyd

SVP of National Accounts

[\(303\) 668-5002](tel:(303)668-5002)

[Email Sean](#)

About Gladstone

Gladstone Management Corporation is a privately-held investment adviser managing more than \$3.5b² of AUM across four publicly-traded funds, including Gladstone Land (Nasdaq: LAND).

LAND owns 164 farms in 15 states and 45,000 acre-feet of banked water in California. Valued at approximately \$1.5 billion, the portfolio is 100% leased.²

¹ Athwal, Nav. *Why You Should Invest in Farmland*. Forbes. August 2, 2021.

² As December 20, 2021.

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FARMLAND PREFERRED STOCK INVESTMENT OPPORTUNITY



Preferred Stock + Farmland Asset Class

Gladstone Land Corporation's Series C Preferred Stock Offering

- While commercial real estate is a *depreciating asset*, **farmland has historically been an *appreciating asset***
- The prices of produce crops have **historically outpaced inflation**,¹ making farmland a valuable inflation hedge
- Gladstone's farmland properties are **100% occupied** with little to no rent collection issues, providing investors with income potential – **6% annualized yield, paid monthly** (6.38% for fee-based shares)

Help Make Sure Your Clients Have Access to the Powerful Combination of Preferred Stock and the Farmland Asset Class

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LAND owns 164 farms in 15 states. Valued at approximately \$1.4 billion, the portfolio is 100% leased.²

[Listen to Our Latest Webinar to Learn More](#)



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GLADSTONE LAND

FARMLAND PREFERRED STOCK INVESTMENT OPPORTUNITY



Preferred Stock + Farmland Asset Class

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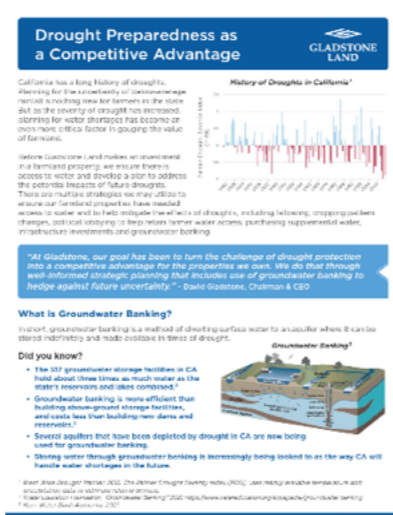
How We Protect Against Drought

California has a long history of drought, which despite record rainfall in the fourth quarter of 2021, persisted with an unusually dry January 2022.

As an owner of farmland in California, Gladstone Land Corporation uses several strategies to address drought-related challenges.

ENVIRONMENTAL CHALLENGE	GLADSTONE SOLUTION
Worsening drought conditions	Ample reserves of water banked at one of the world's largest storage facilities, Semitropic
Possibility of more restrictive regulations around water usage	Ongoing collaboration with external water experts to stay ahead of the regulatory curve
Price of water rising	The value of the water we have banked will increase, providing a natural hedge
Scarcity of water in future years	As a CA landowner, we have the ability to buy water just about anywhere and bank it at Semitropic

Learn more about our strategies to ensure our farmland properties have needed access to water and to help mitigate the effects of droughts.



Download our report: [Drought Preparedness as a Competitive Advantage](#)

“At Gladstone, our goal has been to turn the challenge of drought protection into a competitive advantage for the properties we own. We do that through well-informed strategic planning that includes use of groundwater banking to hedge against future uncertainty.”

– David Gladstone, Chairman & CEO



Vincent Centineo

Midwest Territory

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[Email Vince](#)

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